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Code No. : 13101

**VASAVI COLLEGE OF ENGINEERING (Autonomous), HYDERABAD**  
**B.E. (CBCS) III-Semester Main Examinations, December-2017**

**Introduction to Entrepreneurship**  
(Common to all branches)

Time: 2 hours

Max. Marks: 35

*Note: Answer ALL questions in Part-A and any FIVE from Part-B*

**Part-A (5 × 2 = 10 Marks)**

1. Classify the different types of entrepreneurs.
2. List the different myths about the entrepreneurship.
3. What is an incubator for entrepreneur?
4. Expand-SIDBI, NABARD, FICCI, DIC.
5. What is Demographic and psychographic data?

**Part-B (5 × 5 = 25 Marks)**

6. How an entrepreneur changed the world with an idea. Explain with suitable example. [5]
7. Explain the different forms of business organizations. [5]
8. Describe at least two financial supporting institutions and their schemes for entrepreneurs. [5]
9. Assume that you are selected as an E-Leader for your college, List and describe the entrepreneurship activities that you will plan to take it to an improved level. [5]
10. State the different ways of selling and describe them. [5]
11. What are the different sources of business ideas and explain each. [5]
12. Answer any *two* of the following:
  - a) "Growth of a country depends on entrepreneurship" – Discuss. [2½]
  - b) Write a short story of any entrepreneur who inspired you. [2½]
  - c) "Risk and resilience plays a role in entrepreneurship". – Discuss. [2½]

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